



# Consulting

Making cyber strategy practical, measurable,  
and sustainable.

# Introduction

Excelium's Consulting practice helps organisations shape and execute strategic cybersecurity initiatives and projects of national significance. We partner with government departments (Fed, State and Local) and industry (small to large) to deliver expert advice in Governance Risk, & Compliance, Privacy & Identity, and Cyber / National Security policy & Initiatives. From cyber, solutions & vendors assessments to uplift roadmaps and regulatory alignment, we translate complexity into clear, actionable steps that will deliver tangible outcomes.

Our strength lies in practical, real-world advice, no shelfware reports or tick-and-flick assessments. We deliver defensible, outcome-focused solutions & services backed by data, evidence, coordinated and curated by cyber specialist & consultants who possess demonstrable knowledge in both strategy and implementation.

## Security Strategy & Roadmap Development

- Development of enterprise-wide cyber strategies aligned to ISM, PSPF, ISO, NIST, SOC 2, CMMC, Essential Eight, AESCSF, and other cybersecurity frameworks
- Creation of phased roadmaps with prioritised activities to achieve cybersecurity frameworks linked to budget and risk appetite

## Cyber Maturity Assessments

- Maturity benchmarking against industry frameworks (ISM, PSPF, ISO, NIST, SOC 2, Essential Eight, AESCSF)
- Gap analysis and recommendations for remediation of high-risk areas
- Independent validation of existing security programs and initiatives

## Governance, Risk & Compliance (GRC) Advisory

- Design and implementation of cyber governance frameworks and reporting structures
- Development of enterprise cyber risk registers and treatment plans
- Advisory on compliance with SOCI Act, HCF, CPS 234, DSPF, and sector-specific regulations
- Development of Security Risk Management Plans

## Digital Identity & Privacy Advisory

- Guidance on alignment with the Australian Government's Trusted Digital Identity Framework (TDIF)
- Privacy Impact Assessments (PIAs) and development of Privacy Management Plans
- Advisory on access management, authentication models, and identity lifecycle governance
- Advisory on compliance with Australian Privacy Principles and privacy legislation

## Cyber Uplift Program Design & Delivery Support

- Design of structured cyber uplift programs targeting technical, personnel, and process maturity
- PMO and governance support for multi-year cyber uplift initiatives
- Independent assurance and reporting on progress against milestones

## Policy, Architecture & Framework Alignment

- Development and alignment of internal InfoSec policies to PSPF, ISM, and ISO standards
- Support for enterprise and solution architecture with security-by-design principles
- Advisory on Zero Trust adoption, data sovereignty, and secure-by-default architectures including IRAP Assessments advice and completion

Cyber Security, ICT and  
National Security  
Advisory.

# Capabilities development

Turning strategy into sustained cyber capability



# What we solve

Excelium Consulting helps organisations navigate complex cyber risk, regulatory pressure, and fragmented security initiatives by providing clarity, assurance, and practical delivery support such as:

- Unclear ownership and accountability for cyber risk
- Inconsistent alignment with ISM, PSPF, and sector-specific obligations
- Limited visibility of cyber maturity and uplift priorities
- Disconnect initiatives without measurable risk reduction
- Difficulty translating policy and frameworks into implementable actions

# Who we help

- Executives
- Boards
- Risk and Security Leaders
- IT Stakeholders
- Delivery Partners responsible for cyber risk, assurance, and uplift

# Our experience

## Optus

Excelium supports Optus' Professional Services Division with cyber security advisory and assurance services, including cyber strategy development, documentation uplift for IRAP readiness, and delivery of IRAP assessments across nationally significant sectors including Health, Agriculture, Defence, and the ATO. Excelium provides IRAP Assessors, GRC specialists, and security architects aligned to ISM and PSPF requirements.

## Australian Department of Treasury

Since 2022, Excelium has supported the Australian Department of Treasury as its designated cyber security provider, delivering GRC advisory, third-party cyber assessments, SRAs/TRAs, and SRMPs. Excelium also provides ITSA capability, penetration testing, vulnerability scanning, and IRAP assessments to validate alignment with ISM, PSPF, and protective security frameworks.

## Net Zero Economy Authority

Excelium supports the Net Zero Economy Authority through embedded cyber security personnel and advisory capability, including ITSA, cyber architecture, and analyst support across GRC, operational security, and ATO activities. Excelium also delivers penetration testing, IRAP assessments, data migration security support, and DFIR services, strengthening NZEA's security posture during a period of significant organisational establishment and transformation.

## Attura

Excelium supports Atturra as its specialist cyber security delivery partner, providing technical and advisory services across Defence, Agriculture, Geo Science, Education, and State and Local Government engagements. Services include cyber strategy development, maturity uplift programs, IRAP assessments, penetration testing, GRC advisory, and ISM and PSPF alignment, enabling secure-by-design solutions and measurable cyber maturity uplift for Atturra's government clients.

# They trust us



# How we operate

Excelium's Seven Pillar model positions us as a true full-stack cyber and risk management partner. Our seven service lines combine to deliver end-to-end capability and full solutions across the entire security lifecycle from strategy to assurance, engineering to operations, and compliance to resilience. Each pillar is powerful in its own right and together they form the basis of a service which can provide a holistic resilience framework for our clients.



## Excelium's Seven Pillars

- **Assurance & Compliance:** Security framework achievement, certification readiness, and continuous compliance.
- **Consulting:** Strategic cyber advice, regulatory compliance, cyber security maturity assessments, and cyber uplift roadmaps.
- **Critical Infrastructure & National Security Advisory:** *Security of Critical Infrastructure Act 2018* compliance, 'All Hazard' risk assessments, Critical Infrastructure Risk Management Plans, Hosting Certification Framework accreditation, transport security plans and compliance, and national security risk management.
- **Managed Security Services (via CSCC):** Proactive threat monitoring, SOC/SIEM integration, and rapid cyber incident response.
- **Security Engineering:** Secure-by-design architecture, system integration, and security hardening and attack surface reduction.
- **Specialist Cyber Resource Placement:** Embedding skilled professionals (CISO, ITSA, Analyst, Architect and GRC personnel) for immediate impact and long-term capability.
- **Security Operations:** Offensive penetration testing, digital forensics, incident response, operational defence, cybersecurity exercising

Our Cyber Security Coordination Centre (CSCC) underpins the model, acting as a central command hub for managed services and rapid incident response, enabling faster mobilisation, coordinated resourcing, and continuous monitoring tailored to each client's environment - all under a single contract and single account manager.

# Our approach to engagement & delivery

We provide enduring and quality services, fostering long-term relationships between our clients and our team. This approach has allowed us to form enduring relationships and a strong professional reputation within our industry.

We found all our actions and interactions on our company values to ensure consistent and valued service. Our approach incorporates a strong focus on engagement and communication to create collaborative partnerships. We appreciate the benefits gained for all parties through the development of these strong partnerships. Above all, we prioritise value for money for our clients.



### Strong relationships

We believe in fostering long-term, collaborative partnerships built on trust, transparency, and fairness.



### Outstanding results

We strive to understand our clients' requirements and provide the best capabilities for the task.



### Value for money

We offer genuine value by understanding our clients' needs and delivering the best outcomes for their budget.



### Valuing our people

Our team is our greatest asset, and we focus on understanding individual needs and tailoring roles for maximum benefit and enjoyment.



### Solid reputation

We take pride in our work and continuously strive to protect and enhance the reputation we have built.



### Honesty & Integrity

We maintain transparency in all interactions, with honesty and integrity

# Get in touch



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